

EXPANDED COMMERCIAL REWARDS - REBATES

Rebates

Commercial benefits	Silver ¹ <15K	Gold ¹ \$15K	Platinum ¹ \$40K	Diamond ¹ \$80K
Growth rebate (per half year)		Grow 15%, Receive 6%	Grow 10%, Receive 6%	Grow 8%, Receive 6% Grow 4%, Receive 3%
Loyalty rebate (annual)			Grow 2%, Receive 2%	Grow 2%, Receive 6%
Elite booster rebate (quarterly) ²				No Free Frames Receive 4%

All targets are based on growth percentage increase of the account's net purchases of frames and lenses in 2019 as compared to the account's net purchases of frames and lenses in 2018 excluding Oakley (each semester for growth rebate, annually for loyalty rebate).
The return rate of qualifying products is calculated in units and the return rate must be 15% or less.



¹ Yearly (rolling 4 quarters) net purchases of qualifying products (frames and prescription lenses, excluding Oakley), net of returns and discounts. Tiers will be adjusted on a quarterly basis based on a rolling year of purchases.
² Elite booster is applicable if access to free frames is given up (4% booster rebate).

In order to receive all benefits from this program the account must be in 'good standing' at all times as determined by Luxottica. The information contained in this brochure is informational only, and is temporary and subject to change before the finalized program terms are communicated. Additional Terms and Conditions apply, which will be disclosed when the finalized program terms are communicated.

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