

# Vendor Discounts

## Frames

A&A Optical Company	8-23%
Altair Eyewear	10-20%
Alternative Eyewear	23%
Aspex Eyewear Group	10-18%
Bollé (Bushnell)	10%
Boutique Design Ltd.	10%
Charmant Group	10-20%
Classique Eyewear, Inc	10-20%
ClearVision Optical Co.	10-20%
Colors in Optics, Ltd.	20%
DE RIGO REM	15%
Design Gallery, LLC	10%
Europa International	18%
i-dealoptics	20%
ImageWear/Revolution Eyewear	20%
Italia-Spex	0-10%
Jonathan Paul Eyewear (Fitovers)	10%
Kenmark Group	10-20%
Kering Eyewear	2-10%
Lafont Company	13%
L'Amey	10-20%
LenOptic Precision Eyewear	20%
Liberty Sport, Inc.	7-20%
Luxottica Group	0-30%
Marchon Eyewear	10-20%
Marcolin USA	5-30%
Match Eyewear	15-20%
Modern Optical Int'l	20%
Modo Eyewear	10%
Mondottica	13%
Morel USA	10%
Ogi	0-20%
Prestige Optics	5-50%
ProDesign: Denmark	10%
Safilo Group	13%
Seiko Optical Products of Ame	0-15%
Serengeti (Bushnell)	10%
Signature Eyewear	24%
Silhouette	10%
SPY Optic, Inc.	10%
Symmetry Eyewear	15%
The McGee Group	10-20%
Tura	12.5-30%
Visionaire Optics	10%
WestGroupe	10%
Wiley X, Inc.	10%

## Laboratories

Brothers' Optical	0-25%
Carl Zeiss Vision	30-32%
Collard Rose	16%
CSC Laboratories	2-25%
Digital Eye Lab	30+%
Dynamic Labs	7%
Essilor Laboratories (All)	30%
Hoya Vision Care	15-36%
Mar-Lite Optical Suppliers, Inc.	10-25%
Ocular Laboratories	2-20%
Visionary Optical	27%
VSPOne	27%

## Contact Lenses

ABB OPTICAL GROUP	***
Alcon	***
Bausch & Lomb	List Price
CooperVision, Inc.	List Price
Visionary Contact Lenses, Inc.	List Price
Johnson & Johnson	
Vision Care	Vendor Rebate Program
X-Cel	List Price

## Accessories

California Accessories	20%
Nanofilm	15%
Ronor International	15-20%
Ron's Optical	15%

## Supplies (Lab & Optical)

OptiSource International	15%
Seiko Pentax	0-20%
Southwest Optical	10%

## Pharmaceuticals & Therapeutics

Akorn, Inc.	15-25%
CYNACON/OCuSOFT	***
Focus Labs/FreshKote	Rx Only
OASIS Medical, Inc.	10-40%
ZeaVision	15-24%

## Practice Management

### Business Services

CalChamber	10-33%
CareCredit	25%
Clare Computer Solutions (No. CA only)	***
CovalentCareers, Inc.	10%
CS EYE - Optometric Billing	***
EDGEPro by GPN	***
Eyefinity	***
EyeSystems	***
JMA Human Resources Mngmt	***
Kimco Mediquest Staffing	***
MyEyeStore	***
Optimize Hire	5%
PEN Publications	***
RevolutionEHR	4-20%
The Performance Edge	10%
TriNet	10%
Vista Int'l Insurance Brokers	***
Xerox	***

### Marketing

Demandforce	***
Diamond Certified*	***
EyeCarePro.net	***
Eyes On Hold	15-20%
YourLens.com	***

### Staff Training

EyeSystems	***
PEN Education	***
PEN Publications	***
Wink Productions, Inc.	20%

## Ophthalmic Equipment

Heidelberg Engineering, Inc.	***
Optos	***
Optovue, Inc.	12-56%
Sightpath Medical	***
Synemed	***
Total Vision Care	***
ZeaVision	***
Ziemer Ophthalmology	***