PEN's Vendor Discounts

Frames

	Discount
Altair Eyewear	10-20%
Alternative Eyewear	20%
Aspex Eyewear Group	18%
Bollé (Bushnell)	10%
Boutique Design Ltd.	10%
Charmant Group	0-20%
Classique Eyewear, Inc	5-20%
ClearVision Optical Co.	10-20%
Europa International	18%
GUNNAR Optiks	10%
Jonathan Paul Eyewear (Fitovers)	10%
Kenmark Group	10-20%
Lafont Company	15%
L'Amy	0-20%
Liberty Sport, Inc.	7-20%
Luxottica Group	0-30%
Marchon Eyewear	0-20%
Marcolin USA	5-45%
Match Eyewear	20%
The McGee Group	20%
Modern Optical Int'l	20%
Modo Eyewear	10-15%
Mondottica	13%
Morel USA	10-20%
Ogi	0-20%
Prestige Optics	15-50%
ProDesign: Denmark	10%
REM Eyewear	15%
Revolution Eyewear	20%
Safilo Group	8-20%
Seiko Optical Products of America	15%
Serengeti (Bushnell)	10%
Signature Eyewear	24%
Silhouette	10%
Symmetry Eyewear	14%
Tura	10%
Viva Int'l Group	10-20%

Laboratories

	Discount
Brothers' Optical	12%
Carl Zeiss Vision	10-28%
Collard Rose	16%
CSC Laboratories	2-25%
Dynamic Labs	7%
Essilor Laboratories (All)	30%
Hoya Vision Care	3-27%
Katz & Klein	20%
Mar-Lite Optical Suppliers, Inc	25%
Ocular Laboratories	2-20%
Optical One	26%
Visionary	27%
VSP Optical	5-25%

Contact Lenses

Maximum discounts vary by product.

ABB CONCISE	Ocu-Ease
Alcon	Visionary, Inc.
Bausch & Lomb	X-Cel
CooperVision, Inc.	

Pharmaceuticals & Therapeutics

	Discount
Akorn, Inc.	15-25%
CYNACON/OCuSOFT	***
Focus Labs/FreshKote	Rx Only
OASIS Medical, Inc.	10-40%
ZeaVision	15-24%

Supplies (Lab & Optical)

	Discount
OptiSource International	15%
Seiko Pentax	20%
Southwest Optical	10%

Visual Aids & Specialties

	Discount
GUNNAR Optiks	10%
Optelec	***

***These Vendors Offer Special PEN Pricing

Practice Management

Business Services

	Discount
CalChamber	8-20%
Clare Computer Solutions	***
EyeSystems	***
Kimco Mediquest Staffing	***
OfficeMate Software Solutions	***
Optometric Billing & Consulting	***
PEN Publications	***
Point & Ship	***
RevolutionEHR	4-20%
The Performance Edge	10%
Vista Int'l Insurance Brokers	***
Xerox	***

Marketing

	Discount
EyeCarePro.net	***
Eyes On Hold	15-20%
YourLens.com	***

Staff Training

	Discount
EyeSystems	***
PEN Education	***
PEN Publications	***
Wink Productions, Inc.	20%

Ophthalmic Equipment

	Discount
Heidelberg Engineering, Inc.	***
Optos	***
Optovue, Inc.	12-56%
Sightpath Medical.	***
Synemed	***
Total Vision Care	***
ZeaVision	***
Ziemer Ophthalmology	***

Accessories

	Discount
Accessories by Ron's Optical	15%
California Accessories	20%
Nanofilm	15%
Ronor International	15-20%

Primary Eyecare Network

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