

PEN's Vendor Discounts

Frames

	Discount
Altair Eyewear	10-20%
Alternative Eyewear.....	20%
Aspex Eyewear Group.....	18%
Bollé (Bushnell).....	10%
Boutique Design Ltd.	10%
Charmant Group.....	0-20%
Classique Eyewear, Inc.....	5-20%
ClearVision Optical Co.	10-20%
Europa International	18%
GUNNAR Optiks	10%
Jonathan Paul Eyewear (Fitovers).....	10%
Kenmark Group.....	10-20%
Lafont Company	15%
L'Amy	0-20%
Liberty Sport, Inc.	7-20%
Luxottica Group	0-30%
Marchon Eyewear.....	0-20%
Marcolin USA.....	5-45%
Match Eyewear	20%
The McGee Group	20%
Modern Optical Int'l	20%
Modo Eyewear.....	10-15%
Mondottica	13%
Morel USA	10-20%
Ogi	0-20%
Prestige Optics	15-50%
ProDesign: Denmark	10%
REM Eyewear	15%
Revolution Eyewear.....	20%
Safilo Group.....	8-20%
Seiko Optical Products of America.....	15%
Serengeti (Bushnell)	10%
Signature Eyewear	24%
Silhouette.....	10%
Symmetry Eyewear	14%
Tura.....	10%
Visionaire Optics	14%
Viva Int'l Group.....	10-20%

Laboratories

	Discount
Brothers' Optical.....	12%
Carl Zeiss Vision.....	10-28%
Collard Rose.....	16%
CSC Laboratories	2-25%
Dynamic Labs	7%
Essilor Laboratories (All).....	30%
Hoya Vision Care	3-27%
Katz & Klein.....	20%
Mar-Lite Optical Suppliers, Inc.....	25%
Ocular Laboratories	2-20%
Optical One.....	26%
Visionary	27%
VSP Optical	5-25%

Contact Lenses

Maximum discounts vary by product.

ABB CONCISE	Ocu-Ease
Alcon	Visionary, Inc.
Bausch & Lomb	X-Cel
CooperVision, Inc.	

Pharmaceuticals & Therapeutics

	Discount
Akorn, Inc.	15-25%
CYNACON/OCuSOFT	***
Focus Labs/FreshKote.....	Rx Only
OASIS Medical, Inc.....	10-40%
ZeaVision	15-24%

Supplies (Lab & Optical)

	Discount
OptiSource International.....	15%
Seiko Pentax.....	20%
Southwest Optical.....	10%

Visual Aids & Specialties

	Discount
GUNNAR Optiks	10%
Optelec.....	***

***These Vendors Offer Special PEN Pricing

Practice Management

Business Services

	Discount
CalChamber.....	8-20%
Clare Computer Solutions	***
EyeSystems	***
Kimco Mediquest Staffing.....	***
OfficeMate Software Solutions.....	***
Optometric Billing & Consulting.....	***
PEN Publications.....	***
Point & Ship	***
RevolutionEHR.....	4-20%
The Performance Edge	10%
Vista Int'l Insurance Brokers.....	***
Xerox	***

Marketing

	Discount
EyeCarePro.net	***
Eyes On Hold.....	15-20%
YourLens.com	***

Staff Training

	Discount
EyeSystems	***
PEN Education	***
PEN Publications.....	***
Wink Productions, Inc.	20%

Ophthalmic Equipment

	Discount
Heidelberg Engineering, Inc.....	***
Optos	***
Optovue, Inc.....	12-56%
Sightpath Medical.....	***
Synemed.....	***
Total Vision Care.....	***
ZeaVision	***
Ziemer Ophthalmology	***

Accessories

	Discount
Accessories by Ron's Optical.....	15%
California Accessories	20%
Nanofilm	15%
Ronor International	15-20%



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